1. PERFORMANCE MONITORING PLAN

A. Strategic Objective 1 and Related Intermediate Results

PERFORMANCE	INDICATOR DEFINITION	DATA	METHOD/APPROACH OF DATA	DATA ACQU MISS			YSIS & ORTING
INDICATOR	AND UNIT OF MEASURE	SOURCE	COLLECTION OR CALCULATION	SCHEDULE/	RESPONSIBLE	SCHEDULE	RESPONSIBLE
	OPTED BEYOND TARGET AT This indicator is used to report on the adoption of sustainable forest		AND SOCIOECONOMICALLY SUSTA Targets are set based on the number of sites that are harvested using sustainable management techniques (the number of hectares covered by these sites will	FREQUENCY	OFFICE/TEAM FERNATIV	BY REPORT	OFFICER/TEAM
sustainable forest management techniques in addition to target operations and the hectarage covered by such operations (i.e. hectares of forest harvested using sustainable management techniques)	management in those forest sites that do not directly benefit from the USAID program (i.e., potential for replication) "Forest sites" are defined as sites where harvesting is taking place and where a management plan has been written and is being applied. This will generally limit the focus to medium-to large-scale landowners, including groups of smaller landowners operating in a cooperative manner, in defining the target group for replication. In defining "beyond target areas", USAID is referring to forested areas within the area defined by the GOB as the "Legal Amazon." There are 11,000 square kilometers of harvested forest each year in the Legal Amazon. Baseline consists of sites which adopted sustainable forest management techniques during previous years (1993-1997). USAID started to support the development of sustainable forest management techniques in 1993, so before 1993 there was no forest site using such techniques. Unit of Measure: number of forest sites and number of hectares (the latter for reporting purposes only) — (Cumulative data)	(WWF, TFF)	(the number of hectares covered by these sites will also be reported, but no specific targets will be set for area). USAID's broader dissemination activities will be supplemented by targeted efforts (e.g. training, workshops, site visits) aimed at informing individuals involved in harvesting of the results of USAID's pilot efforts in developing sustainable management techniques. The individuals trained are subsequently surveyed (through a mailed questionnaire and telephone interviews) to identify "forest sites" in which sustainable management techniques have been adopted (i.e. sites where these "trainees" have applied the training received). USAID and its partners will carry out field visits to 10% of sites providing positive responses to verify the accuracy of the responses and validate the survey. In addition, USAID will count "forest sites" outside of the target replication group when it receives information on the adoption of sustainable forest management techniques (through collaboration with the G-7 Pilot Program to Conserve the Rain Forest). To be counted, forest sites have to adopt at least three of the following aspects of sustainable management plan by IBAMA; 2) completion of a forest inventory and mapping of harvest sites; 3) adoption of a key practice (e.g., extraction routes/skid trails marked to felled trees, application of post-harvest treatments), and 4) training of harvesting crews and other staff in sustainable management techniques.		grantees	(January), and R4	

2. Number of	This indicator is used to report on the	USAID	Primary candidates are CUs where USAID's partners	Annually, in	Environment	Portfolio	Environment
conservation units in which government or private owners adopt aspects of sustainable management systems in addition to target areas	adoption of sustainable management practices in those conservation units that do not directly benefit from the USAID program (i.e., potential for replication). Unit of Measure: number of conservation units (CUs) (cumulative)	Partners (CI, FS, TNC, WWF)	are working without direct support (due to ease of monitoring, adoption of sustainable management practices in such areas). CUs include National/State Parks, Biological Reserves, Extractive Reserves, National Forests, Private Natural Reserves. Broader dissemination activities are supplemented by targeted efforts (e.g., workshops/site visits) aimed at informing government officials and representatives of local NGOs operating in CUs of results of USAID's pilot efforts. These representatives are subsequently surveyed to identify the extent to which sustainable management practices have been adopted. To be counted, CUs are required to adopt the following aspects of sustainable management practices: 1) management plan approved by Federal Governmental Environmental Agency; 2) implementation of management plan initiated (with participation by local communities/stakeholders where appropriate). The indicator for the number of sites is, in this case, even more important than the number of hectares covered by those sites. The strategy of USAID/Brazil and its partners is to expand the sustainable management approach to a broad range of CUs. Effectively managed CUs in highly threatened regions such as the Atlantic Forest may be weighted as more important than CUs in the Amazon. The area covered by these units will also be reported, but no specific area targets will be set.	November	Team and SO1 grantees	Review (January), and R4	Team
3. Number of families outside target area who have adopted improved sustainable management systems	The focus of this indicator is on the adoption of sustainable management systems in areas bordering USAID-supported target areas. Unit of Measure: number of families (cumulative)	USAID partners (UF, WHRC, CI)	Target areas were identified by our partners as being Northeastern Pará, the buffer zone of the Una Biological Reserve in Bahia, and several communities in Acre and Rondonia. While USAID's broad dissemination efforts (via radio and television) may have a significant indirect impact, it has beyond USAID's capacity to measure it overall. By focusing primarily on areas bordering USAID-supported target areas, we can rely on on-site partners for this information. Data collection monitoring includes field visits, reports, and follow-up contacts with producers/persons trained as extensionists. Sustainable management systems include agroforestry (cultivation of native fruit and oil-bearing trees), intensification of agriculture and fire management. Sustainable management systems vary according to each USAID partner. Each partner reports rates of adoption beyond its target area based on a scale peculiar to their specific program area. Adoption is determined by: 1) selection and implementation of agroforestry, intensification of agriculture, or fire management system by local farmers; and 2) introduction of alternative products into local markets (alternative products are those not traditionally traded in the market and are from endemic species, e.g., fruit	Annually, in November	Environment Team and SO1 grantees	Portfolio Review (January), and R4	Environment Team

			trees such as pupunha, açai and cupuaçu.)				
			D LAND USE IDENTIFIED, PROMOTE				
1.1. Sustainable management systems adopted and validated	This indicator is used to report on implementation of systems for agroforestry, intensification of agriculture and fire management. Unit of Measure: number of sites meeting at least 80 percent of their annually established benchmarks divided by total number of sites receiving USAID support.	USAID partners (UF, WHRC, CI)	An index of steps constituting "implementation" is established for each site, together with a site-specific timetable for accomplishing each task (see index attached). This index will be reviewed and, if necessary, revised annually based on implementation experience. Each site is reviewed to determine, based on the index, whether its implementation is "on schedule", i.e., whether it is meeting at least 80 percent of the benchmarks set at the beginning of the year. The performance of the program is reported as a ratio of the number of sites meeting their benchmarks divided by the total number of sites in which USAID-supported partners are working.	Annually, in November	Environment Team and SO1 grantees	Portfolio Review (January), and R4	Environment Team
1.2. Conservation unit and buffer zone management plans developed and validated	This indicator is used to report on the progress made in developing conservation unit and buffer zone management plans. Unit of Measure: number of sites meeting at least 80 percent of their annually established benchmarks divided by total number of sites receiving USAID support (and area covered by "on-schedule" sites)	USAID partners (WHRC, TFF, TNC, WWF, CI)	An index of steps leading to the initiation of such management plans is defined for each site and a timetable is established for accomplishing each step (see index attached). Progress at each site is reviewed to determine, based on the index, whether its implementation is "on schedule", i.e., whether it is meeting at least 80 percent of its benchmarks. The performance of the program is reported as a ratio of the number of sites meeting their benchmarks in terms of developing management plans, divided by the total number of sites in which USAID-supported partners are working.	Annually, in November	Environment Team and SO1 grantees	Portfolio Review (January), and R4	Environment Team
1.3. Low impact forest management systems developed and validated	This indicator is used to report on the development and validation of low-impact forest management practices/steps. Unit of Measure: number of sites meeting at least 80 percent of their annually established benchmarks divided by total number of sites receiving USAID support	USAID partners (TFF, USFS, WWF)	An index of steps constituting "adoption" is established for each site (the actual steps will be site-specific), together with a site-specific timetable for developing and validating each low impact forest management system (see index attached). Progress at each site is reviewed annually to determine, based on the index, whether it is "on schedule", i.e., whether it has met at least 80 percent of its annually established benchmarks. The performance of the program is reported as a ratio of the number of sites "on schedule" divided by the total number of sites in which USAID-supported partners are working.	Annually, in November	Environment Team and SO1 grantees	Portfolio Review (January), and R4	Environment Team
INTERMEDIA	TE RESULT 2 – TARGET IN	STITUTIO	NS AND LOCAL HUMAN CAPACITY S	STRENGTH	ENED	•	
2.1. Institutions strengthened	This indicator is used to report on the progress of institutional strengthening activities supported by USAID.	USAID partners (UF, TNC, USFS, CI, WHRC, WWF)	An index of elements required to strengthen Brazilian environmental institutions has been developed for each institution (actual requirements will vary depending upon the institution), together with an institution-specific timetable for meeting each requirement (see index attached). The progress of each institution will be	Annually, in November	Environment Team and SO1 grantees	Portfolio Review (January), and R4	Environment Team
	Unit of Measure: Number of institutions meeting at least 80 percent of their annually established		reviewed annually to determine, based on the index, whether its institutional training program is "on				

	benchmarks divided by the total number of institutions involved		schedule", i.e., whether it is meeting at least 80 percent of its annually established benchmarks. The performance of the program is reported as a ratio of the number of institutions "on schedule" divided by the total number of institutions with which USAID-supported partners are working.				
2.2. Number of persons trained (those with or without a high school diploma)	This indicator measures how many people have been trained under USAID training initiatives. Unit of Measure: Number of persons trained. Persons ar divided up by gender, persons with/without diploma and persons/month. (cumulative)	Partners' reports (CI, UF, WHRC, WWF, TFF, FS and Smithsonian)	The trainees are key individuals working on the front line on top environmental issues. The results-oriented training includes resource management, project design and implementation, enforcement of environmental laws, dissemination of technical and/or general environmental information to target audiences, the building of information networks, and advocacy of policy change. The reason for dividing this indicator up into persons with or without a diploma is because USAID partners wanted to highlight the fact that they work with different levels of individuals (Ph.D.s, technicians, field workers, etc.) One person-month is equivalent to 173 hours (one person-day is equivalent to 8 hours). Calculation is limited to one year, i.e., same person in different years counts for each year's data.	Annually, in November	Environment Team and SO1 grantees	Portfolio Review (January), and R4	Environment Team
2.3. Number of persons trained who are now trainers or have training/extensionist functions/roles	This indicator measures how many former USAID trainees have become trainers Unit of Measure: number of trainers (Cumulative data)	Surveys of former training participants (UF, WHRC, USFS, CI, WWF, TFF)	Data is collected via surveys of former trainees, undertaken by the partner organizations. Individuals are not considered "trainers" unless they report that they have trained at least three others in techniques learned during the training session.	Annually, in November	Environment Team and SO1 grantees	Portfolio Review (January), and R4	Environment Team

INTERMEDIATE RESULT 3 – TARGET POLICIES TO SUPPORT ENVIRONMENTALLY SOUND LAND USE ADOPTED AND/OR
IMDI EMENUED

IMPLEMENTE		Lization		ı	T = .	I = 4 11	T
3.1. National and	This indicator is used to report the	USAID	Policy agenda includes: a. Monitoring environmental	Annually, in	Environment	Portfolio	Environment
local policies which	progress of selected policy-related	partners (CI,	impact of the Itacaré Road; b. Creation of Itacaré Park	November	Team and	Review	Team
support biodiversity	initiatives supported by USAID.	FS, UF,	(Conduru State Park); c. Adoption of "ICMS (value-		SO1 grantees	(January),	
conservation and	T	WHRC, WWF)	added tax) Ecológico" in Bahia; d. Improvement of			and R4	
natural resources	Unit of Measure: Number of policy-		the "ICMS Ecológico" policy at national level and				
management	related activities that have met at least		replication to additional states; e. Improvement/				
implemented and/or	50% of pre-established steps.		revision of Federal Forest Policy (e.g., changing				
policy	(cumulative)		forestry code); f. Reform of national system of CUs;				
implementation			g. Creation/initiation of activities in Brazil, by the				
improved			Forest Stewardship Council (certifies timber firms				
			using sustainable management practices); h.				
			Improvement of national, state, and local fire				
			management policy; i. Implementation of Agrarian Reform in Bahia; j. Reduction/elimination of permits				
			for logging in remaining Atlantic Forest in Bahia; k.				
			Issuing a Presidential Decree regulating use of fire; l.				
			IBAMA's regulations temporarily suspending				
			burning; m. Constituency building, public debate on				
			issues including fire prevention policies; n.				
			PRONABIO (National Program of Biological				
			Diversity); o. Ecological corridor implementation				
			policies; p. Improved micro-credit policies in Acre; q.				
			Non-timber forest products legislation, state of Acre;				
			r. Sustainable settlement model in Acre's Kyoto				
			Protocol (GCC); t. Avança Brasil (Brazil				
			infrastructural program).				
			An index of steps required to achieve the specified				
			policy objectives has been developed for each				
			initiative, together with a timetable for meeting each				
			requirement. Established steps and progress in each				
			policy area will be reviewed annually to determine,				
			based on the index, whether each given policy activity				
			has met its pre-established steps. Program				
			performance is reported as ratio of number of policy-				
			related initiatives meeting established steps divided				
			by total number of initiatives with which USAID-				
			supported partners are working. Additional policy				
			areas will be included during the life of the SO.				
			This indicator has been revised to follow auditing				
			recommendations. Changes were: Unit of measure:				
			rate of established steps to be met annually was				
			decreased from 80% to 50% and steps were also				
			revised to better measure partners' performance.				

4.1. Number of persons reached and amount of environmental materials disseminated	This indicator gives a measure of the success of the USAID environmental program in disseminating lessons learned to the widest possible audience and in several formats, thereby insuring that USAID models are replicated. Unit of Measure: Number of persons reached/number of pieces of environmental information disseminated	Grantees' reports (CI, USFS, Smithsonian, WWF/SUNY, TFF, UF, WHRC and WWF)	Dissemination materials are divided into two groups: (1) Direct dissemination tools, which aim to reach a specific target audience. These could include scientific, technical, and educational publications and videos; and (2) Mass media tools, which could include printed material and TV and radio events. Direct dissemination tools could include scientific, technical, and educational publications and videos; Mass media tools could include printed material and TV and radio events.	Annually, in November	Environment Team and SO1 grantees	Portfolio Review (January), and R4	Environment Team
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Strategic Objective 1 – Results Tracking Tables

STRATEGIC	OBJECTIVE 1: ENVIRONMENTA	ALLY AND SO	CIOECO	ONOMICA	LLY SUST	TAINABLE	ALTERNA	ATIVES F	OR
SOUND LANI	D USE ADOPTED BEYOND TARG	ET AREAS							
PERFORMANCE	INDICATOR DEFINITION AND UNIT OF	DATA SOURCE	BAS	SELINE		TARGE	TS/ACTUAL	VALUES	
INDICATOR	MEASUREMENT	DATA SOURCE	YEAR	VALUE	1999	2000	2001	2002	2003
1. Number of	This indicator is used to report on the adoption	Survey of forest							
forest sites that	of sustainable forest management in those	sites (WWF,							
adopt sustainable	forest sites that do not directly benefit from the	TFF)	1000		T				
forest	USAID program (i.e., potential for replication)	Number of forest	1998	2	Target	Target	Target	Target	Target
management		sites			42	25	35	45	55
techniques in					Actual	Actual	Actual	Actual	Actual
addition to target	"Forest sites" are defined as sites where				7	15	34	45	54
operations and the	harvesting is taking place and where a	Number of	1998	81,221	Actual	Actual	Actual	Actual	Actual
hectarage covered	management plan has been written and is	Hectares			86,421	402,145	1,193,875	1,514,316	1,794,171

by such operations (i.e. hectares of forest harvested using sustainable management techniques)	focus to medium- to large-scale landowners, including groups of smaller landowners operating in a cooperative manner, in defining the target group for replication. In defining "beyond target areas", USAID is referring to forested areas within the area defined by the GOB as the "Legal Amazon." There are 11,000 square kilometers of harvested forest each year in the Legal Amazon. Baseline consists of sites which adopted sustainable forest management techniques during previous years (1993-1997). USAID started to support the development of	FY98 actual figures were revised due to double counting. Previous targets were decreased after discussions during the Environment Partners Meeting in November 1999 as some forest sites had been previously double counted by partners. As grantees do not have specific funding to monitor these indicators, starting in FY00 a consultant will be contracted to collect data to better reflect SO1 achievements. During the first year of the consultant's services, grantees will continue to collect data as a check. As of the November 1999 partners' meeting, it was decided to replace systematically the word "logging" by "forest management techniques" so as to avoid suggesting that the program promotes logging. FY 00: As previously stated, grantees do not have specific funding to monitor this indicator. However, motivated to conduct a data quality assessment after recent USAID auditing, grantees recognized that data reported in the past was not tabulated correctly. Therefore, actual figures for 1998 and 1999 have been revised. USAID did not contract a consultant last fiscal year to monitor this indicator as planned, however, the contracting process has been started for this and to conduct a data quality assessment of the full set of USAID/Brazil environment indicators. Targets will be revised accordingly. FY01: The results for this indicator are strongly bound to state policies, which extend beyond the scope of control of the program. The actions in public policies are crucial in this aspect and the grantees and sub-grantees, aware of this, have been demonstrating increasing dedication in their efforts in this direction. Due to the data quality assessment carried out this year, a new set of forest sites were added
	sustainable forest management techniques in 1993, so before 1993 there was no forest site using such techniques. Unit of Measure: number of forest sites and number of hectares (the latter for reporting purposes only) (Cumulative data)	to the indicator. Recommendations were made in order to improve identifying procedures of cases beyond target areas (and also beyond grantees' awareness). SOI Technical Team review in FY2001 decided to eliminate all reporting requirements on the "beyond target areas" indicators as this is not deemed to be beyond USAID's manageable influence. FY02: The discrepancy between the PMP tables and the Excel tables in the past year is due to the fact that GEOPI, the consulting firm, that undertook a thorough analysis of the indicators data aggregation and methodology in FY01 decided to expand the scope of the beyond target areas. It is not clear where the final number of sites by FY01 came from. GEOPI seemed to have acquired the data relying on IBAMA's management plans approval process. It does not seem adequate because all the management plans approved by IBAMA do not necessarily have an adequate level of implementation nor follows the USAID model for forest certification based on the IMAZON/WWF Paragominas first test site. The cumulative 45 reached in FY02 reflect only the sites where USAID's partners, WWF and TFF, played a role (direct or indirect) in the management plan implementation and have reported accordingly. The consultant who did this year's data aggregation did not find appropriate to count forest sites where WWF and TFF were not involved in management plan implementation. In FY02 only, 22 new sites were certified as reported by TFF and WWF. If we add the 22 to the cumulative figure from last year, we would have 57 forest sites and targets exceeded, but since the consultant disagree with GEOPI's change and GEOPI does not show in any of the documents presented to USAID where they got the cumulative figure of 34 forest sites by FY01, the consultant disregarded the 34 and considered only the 23 forest sites reported in previous years by TFF and WWF. The 23 were added to the 22, totaling 45 forest sites certified by FY02.
		FY03: Previously established targets were kept for register purpose only. The consultant followed the same methodology of last year, as explained above, to count number of forest sites. This year a total of 9 new forest sites were added to the cumulative 45 of last year. The number of certified sites where sustainable management techniques are in place in the country are much bigger than the 54 that are being considered here. USAID cannot claim credit for all these new certified areas. That is the reason why USAID/Brazil relies on some of their grantees to gather data for this indicator. The areas where TFF and WWF had any kind of involvement in their certification are areas where the USAID/Brazil originally funded sustainable forest management techniques are being replicated, and, therefore, are considered a result of its supported activities throughout the past years. We can be sure these 54 sites were a result of USAID's long support and belief on forest management over the past 10 years.

PERFORMANCE	INDICATOR DEFINITION AND UNIT OF	DATE COURSE	BAS	SELINE		TARG	ETS/ACTUAL	VALUES	
INDICATOR	MEASUREMENT	DATA SOURCE	YEAR	VALUE	1999	2000	2001	2002	2003
2. Number of	This indicator is used to report on the adoption	Number							
conservation units in which	of sustainable management practices in those CUs that do not directly benefit from the	Conservation Units USAID partners	1998	6	Target	Target	Target	Target	Target
government or	USAID program (i.e., potential for	(CI, FS, TNC,			10	16	22	27	32
private owners	replication).	WWF)			Actual	Actual	Actual	Actual	Actual 27
adopt aspects of	Unit of Measure: number of conservation				12	15	19	26	21
sustainable	units (CUs) and number of hectares (the latter	Number of Hectares	1998	162,238ha.	Actual	Actual	Actual	Actual	Actual
management systems in	for reporting purposes only)	(for reporting	1990	102,23611a.	491,064	491,483	946,234	7,056,795	7,057,295
addition to target	(Cumulative)	purposes only)							
areas	(= 11-11-11-11-11-11-11-11-11-11-11-11-11-								
		assessment after recent USAID auditing, grantees recognized that data reported in the past was not tabulated correctly. Therefore actual figures for 1998 and 1999 have been revised. USAID did not contract a consultant last fiscal year to monitor this indicator planned, however, the contracting process has been started for this and to conduct a data quality assessment of the full set of USAID/Brazil environment indicators. Targets will be revised accordingly. FY01: New sites are Serra da Cotia National Park (Rondônia), Barreio das Antas Extractive Reserve (Rondônia) and Cautário Rive Extractive Reserve (Rondônia) The results for this indicator are also strongly bound to state policies, which extend beyond the scope of control of the program. To actions in public policies are crucial in this aspect and the grantees and sub-grantees, aware of this, have been demonstrating increased dedication in their efforts in this direction. For example, it was verified that a research project for identifying timber poles, which we carried out with USAID support, influenced the strategy of the Brazilian government with regards to the creation of national forest. The target is to implement 50 million hectares, which corresponds to 10% of the Amazon region as it is legally defined. SO1 Technical Team review in FY2001 decided to eliminate all reporting requirements on the "beyond target areas" indicators as the is not deemed to be beyond USAID's manageable influence. FY02: The cumulative 26 areas reached in FY02 include protected areas from the Amazon and the Atlantic Forest. This see							
		inappropriate since there is less than 7% of the remaining Atlantic Forest left and, therefore, the protection of muc compared to the Amazon may represent a larger or equal impact on the conservation of biodiversity. In order to be years data aggregation, the same methodology was applied this year to collect the data. Protected areas reported this if those where USAID partners - WWF, CI and TNC - played a direct or indirect role of helping to create the area management plan for the site. There is no reason for the Forest Service to be listed as data source as they have never this indicator. Only this fiscal year, 7 new protected areas were created. This represents a considerable increase in number of never created compared to only 4 created in fy01. The shortfall of 26 out of 27 target, was mainly due to the poor performat (fy00 and fy01). In addition, WWF is not counting all the protected areas where aspects of sustainable management and where they are working. They are only counting the new areas created. In addition, two new biological reserved and Amazonas, Alto Chandless and Campos Madeira, were expected to be created before the end of the fist decrees were only issued one month later (in November 2002). CI and IESB are also putting a lot of emphasis on RPPN in Southern Bahia and it is expected that new reserves will be created in the near future. FY03: Previously established targets were kept for register purpose only. The creation and/or consolidation of conservation units outside target areas were not a priority this fiscal year							consistent with past scal year include and/or develop a
									are of past years are being adopted as in the state of cal year, but the a the creation of
		conservation unit (a The creation and/or counter focus has always are in the hands of programmer of RPPN Lau of RPPN creation to procedures of RPPN implementation of the beyond the target on	RPPN) was onsolidation been on the rivate owner delino Barcel IBAMA. The sexisting one	created with the of conservation use creation of privates. CI has helped os Flores, totaling the titles are still tazon, the focus	help of Consenits outside tar rate reserves — I with the creat g 282 ha. In So pending becau has been on th	ervation Internal get areas were n RPPNs – since tion process of t uthern Bahia, IE ase IBAMA is u the creation of ne	cional and follow ot a priority this there is only 7% or wo new RPPNs SB was instrumendergoing a red we federal conse	ving USAID's magnetic that the forest left and in the Pantanal: ntal in submitting efinition process ervation units and	e Atlantic Forest still pristine plots RPPN Vale do over 10 process of the creation d towards the

PERFORMANCE	INDICATOR DEFINITION AND UNIT OF	DATA SOURCE	BAS	SELINE		TARG	ETS/ACTUAL V	VALUES			
INDICATOR	MEASUREMENT		YEAR	VALUE	1999	2000	2001	2002	2003		
3. Number of	The focus of this indicator is on the adoption	USAID partners									
families outside	of sustainable management systems in areas	(UF, WHRC, CI)									
target areas who	bordering USAID-supported target areas.		1998	206	Target	Target	Target	Target	Target		
have adopted					220	506	656	726	796		
improved	Unit of Measure: number of families				Actual 524	Actual 820	Actual N/A (4,120)	Actual 7,361	Actual 14,811		
sustainable	(cumulative)	Number of			Actual	Actual	Actual	Actual	Actual		
management		Hectares (for			14,905	43,844	179,813	5,558,046	6,198,089		
systems		reporting				, i					
		purposes only)									
		FY00:									
		Exceeded target – Pa	ará State Go	vernment has ac	dopted a manage	ement system de	veloped by a USA	D/Brazil suppo	rted project for a		
		city-run family agric	culture progr	am.		•			1 0		
		Total area adopting									
		As previously stated,									
		year to monitor this i							ct a data quality		
		assessment of full se	t of USAID/	Brazil environm	nent indicators.	Targets will be	revised according	gly.			
		FY01: The data assessment team has suggested excluding this indicator. The reason for doing so is twofold: the low quality of the data and its									
		low level of pertinence to the SO1, issues which will be dealt with in more depth in the Data Assessment Report (GEOPI, 2001).									
		The general opinion									
		measure the effective	ness, i.e., to c	heck if the famil	lies/individuals	have in fact char	nged their normal of	daily practices.	This can only be		
		perceived after cont	inuous accor	npaniment, on	a long-term bas	sis. It may prove	extremely difficu	ult, even for the	e IBGE (Brazilian		
		Institute of Geograph									
		obtaining the data	may be grea	t in remote area	is, which will, i	in these cases, n	nake the data obta	ined have a low	level of reliability.		
		FY02: GEOPI, the consulti	ng firm from	last vear sugge	ested to drop th	is indicator. Th	is vear's consulta	nt decided to co	ollect data to be		
		consistent with past									
		to check if the famili									
		assistance of USAID									
		perfect, can really me									
		especially because V			community fir	re management	and agricultural in	ntensification v	vork to new		
		municipalities reachi	ing new fami	lies.							
		FY03:	14	1 441.		Ti 1		1	702 : : : 121		
		The comments from									
		larger than expected by past two years.	because whr	C/IPAIVI expand	ieu tremendousi	y meir communi	y me and agriculti	irai managemen	i activities in the		
1		past two years.									

INTERMEDIATE RESULT 1 – SYSTEMS FOR SOUND LAND USE IDENTIFIED, PROMOTED AND ADOPTED IN TARGET **AREAS**

PERFORMANCE	INDICATOR DEFINITION AND UNIT OF	DATA SOURCE	BAS	SELINE		TARGE	TS/ACTUAL Y	VALUES	
INDICATOR	MEASUREMENT	DATA SOURCE	YEAR	VALUE	1999	2000	2001	2002	2003
		USAID partners	1998	6	Target	Target	Target	Target	Target
		(UF, WĤRC, CI)							
					6	6	1	1	1
					Actual	Actual	Actual	Actual	Actual
					6	6	1	1	1
					Actual	Actual	Actual	Actual	Actual
					6	6	1	1	1
		See table attached for	or detailed in	formation.	•	•			

Some of the steps planned for 1997 for the Apurina Site were not achieved due to the inexperience of USAID's partner organization in working with indigenous communities. They applied the same methodology they were using with non-indigenous communities, which proved ineffective. Our partner has reviewed this issue and is now using a different approach.

FY01:

In accordance with the defined Unit of Measure, the value for this indicator should range from 0 to 1, so the targets were remarked to 1. The calculation of the index ratio by the grantees is linked to the strategy defined for the FY and this calculation has been poorly documented. Due to this, the data assessment team encountered difficulties in determining the actual value for FY01 and the reported one came from an approximate extrapolation. The IR1.1 data remained constant in the period from 1998 to 2000 and this is concomitant with the current efforts on behalf of the partners to give priority to the diffusion of the results, through training programs and by influencing in the conformity of public policies. The interviews carried out with IESB and PESACRE personnel, for example, confirmed this tendency. The opinion of the interviewees was that systems had already been developed and validated and, therefore, it made no sense to develop new ones. Hence the explanation for efforts to be concentrated on creating conditions for institutions to promote diffusion of the referred systems.

CI, UF and WHRC met their targets for this fiscal year. CI focused its work under this indicator on two areas: Itacaré and Una Biological Reserve. WHRC focused on one area: Delrei. And UF/PESACRE focused on three areas: APAEX, Novo Ideal and Apurinã. Since the 6 sites met at least 80% of their annually established benchmark for this fiscal year, the ratio is 1. UF and WHRC did not have any target for this fiscal year, but they worked in these areas and accomplished several steps of the index for indicator 1.1.

All sites met at least 80% of their annually established benchmark for this fiscal year, so the ratio is 1. TNC/SPVS focused their work on Tagaçaba community in the Guaraqueçaba APA; CI on Una and Itacaré; Pesacre on APAEX, Novo Ideal and Apurinã; WHRC/IPAM on new site: Paragominas and Trairào.

Size (in hectares) of "on-schedule" sites							
USAID partners (WHRC, TFF, TNC, WWF, CI)	1998	7	Target 7 Actual 8	Target 8 Actual 8	Target 1 Actual 1	Target 1 Actual 0.86	Target 1 Actual
Size (in hectares) of "on-schedule" sites	1998	5,277,078	Target 4,963,672 Actual 5,287,478	Target 5,287,478 Actual 5,391,028	Target 5,578,072 Actual 4,363,078	Target 5,772,828 Actual 4,014, 378	Target 6,272,828 Actual 3,701,060

See table attached for detailed information.

FY99:

Targets were revised.

TNC - Number of Ha. - Studies developed by the management plan for PNSD demonstrated the park's total area was 843,000 h, not 605,000h as stated in the decree creating the park.

Additional area: Arapiuns Ext. Reserve (10,400ha.)

FY00:

Steps in the indicator will have to be added in FY01 because WWF's 2 areas have completed all currently listed steps in FY00, however, other related activities have been developed in those same areas.

FY01:

In accordance with the defined Unit of Measure, the value for this indicator should range from 0 to 1, so the targets were remarked to 1. The calculation of the index ratio by the grantees is linked to the strategy defined for the FY and this calculation has been poorly documented. Due to this, the data assessment team encountered difficulties in determining the actual value for FY01 and the reported one came from an approximate extrapolation .

FY02:

TNC fell short, only meeting 50% of its target or 0.5. The total ratio was calculated by adding up the 6 sites (2 sites from CI, 2 from WWF, 2 from WHRC) that met 80% of the benchmarks divided by 7 sites receiving USAID support (the TNC site did not meet its target) which equals 0.86. The consultant tried to ask clarification from the grantee about the shortfall without much success.

In terms of hectares, the indicator was only partially met. WHRC fell short in this indicator because the management plan for RESEX Chico Mendes done by IPAM in FY00 was never implemented. There is also a discrepancy in the target hectares for FY02 in the case of WWF. It should read the same 2,751,650 ha as reported in previous years which are related to Jau and Cajari protected areas and not 3,000,000ha. Since the target protected areas are the same for all the years, there is no justification to this increase in hectares from 01 to 02.

FY03:

All grantees met their targets. In terms of hectarage, the target was not met, because the Chico Mendes RESEX mgt plan process (WHRC responsibility) has faltered in the last two years and both Tapajós and Guaraqueçaba were already consolidated in the past years and were not counted again this year.

forest management	development and validation of low-impact forest management practices/steps.	(TFF, USFS, WF)	1770	J	3 Actual	4 Actual	1 Actual	1 Actual	1 Actual
systems developed and validated	Unit of Measure: number of sites meeting at least 80 percent of their annually established benchmarks divided by total number of sites receiving USAID support	See table attached for Due to misunderstand FY01: In accordance with the 1. The calculation of the documented. Due to the one came from an ap FY02: WWF focused its work (1700ha). Both WW met 100% of their tary FY03: TFF did not have any completion. WWF met	ling on partread to the index rations, the data opproximate of the Parage F and TFF get (4) divided	ner's previous y nit of Measure, to by the grantees assessment tea extrapolation. gominas pilot site met 100% of thei led by total num et for this year.	ear's report, the the value for this is is linked to the im encountered to the e (100ha). TFF foir annual benchmanber of sites (4)	e matrix was constituted in a strategy defined difficulties in a coused its work of ark for FY02. The which equals 1.	rrected according drange from 0 to 1 for the FY and determining the con Cauaxi (1625) the ratio was calculated.	gly. o 1, so the targethis calculation actual value for FY	ts were remarked to has been poorly 01 and the reported 0ha), and Capim p all the sites that

FERFURIVIAINCE	INDICATOR DEFINITION AND UNIT OF	DATA SOURCE DASELINE		TARGETS/ACTUAL VALUES					
INDICATOR	MEASUREMENT		YEAR	VALUE	1999	2000	2001	2002	2003
INTERMEDI	ATE RESULT 2 – TARGET INSTI	FUTIONS ANI	D LOCAL	HUMAN	CAPACITY	STRENGT	THENED		
2.1. Institutions strengthened	This indicator is used to report on the progress of institutional strengthening activities	USAID partners (UF, TNC,	1998	8	Target 9 Actual	Target 10 Actual	Target 1 Actual	Target 1 Actual	Target 1 Actual
	supported by USAID.	USFS, TFF, CI, WHRC, WWF)			11	12	1	0.95	0.98
	Unit of Measure: Number of institutions meeting at least 80 percent of their annually established benchmarks divided by the total number of institutions involved	In 1998 both institute one of the institution of th	ons (FVA and attions accompons (COOP-C will happen du EN PAM ons being stren by the city of P the defined Ur and at the city of 61 institual benchmark is fiscal year, or by WHRC, rejuitutions, locat at accomplish a la year, but one ps planned this regarding the NC as all steps tions met 80% benchmark. We will be the second of the second	gthened expande aragominas. The grantees is licountered difficutions met 80%. In FY02 WHRO and along a ration, and steps acony of the steps e of them did not syear under this innumerous required for fy02 done.	their established ntly developed it and because of increase when the value for this included its indeed to the stratulties in determin of its annual est and established go to of 0.98 which ecomplished go to of the index for taccomplish all the indicator for SOS uests from the collection of the collection of the collection of the index for the indicator for SOS uests from the collection of the indicator for SOS uests from the indicator for SOS uests from the indicator for SOS uests from the indicator for SOS ues	reasing demand for indicator should regy defined for ting the actual valuablished benchm target by strengthe planned and, ther does not reflect to worksheet ir 2.1 this indicator and the steps planned a Amazonia were a onsultant. The concentration of the concentration of the steps planned and the steps plan	em, and it has not capacity build ange from 0 to the FY and this cape for FY01 and the arks. CI did 23 tening 50 institution of the magnitude of whrc. TFF helped, therefore, did and, therefore dil accomplished, on sultant truster the institutions to	ing due to a "family" 1, so the targets we alculation has been poor the reported one can "WHRC 49/50, FS 0/1, tons, instead of only eet the target. So, 4 the work accomplished IBAMA with teanor meet its target. Clid not meet its target, but never provided d what was stated in that CI was responsi	They both met only 71%. me to pass an audit. It is y agriculture program" ere remarked to 1. The orly documented. Due to me from an approximate and the other grantees met to three planned. Out of the 19 out of 50 institutions med this fiscal year. For a chnical assistance and I helped to strengthen three et. TNC said in their annual the breakdown for this in their annual report and the only met 60% of its met their targets; UF for

PERFURIVIANCE INDICATOR	DEFINITION AND UNIT OF MEASUREMENT	DATA SOURCE	DESAGREGATION FORM OF DIVISION	DASELLINE			IANG.	E15/ACTUALV	ALUES		
2.2. Number of	This indicator			YEAR	VALUE	1999	2000	2001	2002	2003	
persons trained	measures how		o do not have a high school			ing/number of ind	lividuals trained/g	ender breakdown			
without a high school diploma) have been trained under USAID training		Partners' reports (CI, UF, WHRC, WWF, TFF, FS and Smithsonian)	Number of persons trained per month	1998	436.52	Target 246.30	Target 970.65	Target 1340.47	Target 3239.47	Target 3974.38	
	Unit of Measure:					Actual 882.87	Actual 1663.36	Actual 2626.05	Actual 3377.62	Actual 5,611.19	
	Number of persons trained.		Number of females trained	1998	781	Target 706	Target 1726	Target 2163	Target 4265	Target 5180	
	Persons are divided up by gender, persons					Actual 1424	Actual 2091	Actual 3609	Actual 5475	Actual 7,179	
	with/without diploma and		Number of males trained	1998	1784	Target 1166	Target 2438	Target 3127	Target 7878	Target 9538	
	persons/month.					Actual 2489	Actual 3746	Actual 6898	Actual 10454	Actual 14,040	
	(cumulative)		Number of total persons trained	1998	2565	Target 1872	Target 4164	Target 5290	Target 12143	Target 14718	
						Actual 3913	Actual 5837	Actual 10507	Actual 15929	Actual 21,219	
		Persons trained who	have a high school diplon			ber of individuals	trained/gender bi	reakdown)			
		Partners' reports (CI, UF, WHRC, WWF, TFF, FS and Smithsonian)	Number of persons trained per month	1998	3676.39	Target 3871.40	Target 7091.07	Target 8099.40	Target 10453.04	Target 12070.04	
						Actual 5939.73	Actual 7469.57	Actual 8556.45	Actual 11031.39	Actual 13,812.98	
			Number of females trained	1998	1520	Target 1021	Target 2122	Target 2577	Target 4460	Target 5208	
						Actual 2175	Actual 2884	Actual 3777	Actual 6595	Actual 7,643	
			Number of males trained	1998	1497	Target 1143	Target 2867	Target 3592	Target 5224	Target 6155	
						Actual 2533	Actual 3164	Actual 4391	Actual 8271	Actual	
			Number of total persons trained	1998	3017	Target 2164	Target 4989*	Target 6169	Target	9,977 Target	
			persons trained			Actual 4708	Actual 6048	Actual 8168	9685 Actual 14866	11363 Actual 17,620	
		assessment. **Target FY2000 - Exceeded target was	tures were revised due to tale. Total number of persons to due to significant counter and out years were revised.	trained should part funding ol	read 4989 (2122F ₁	ed during the rece	nt audit which res	L	efforts to perforn	a data quality	

PIUI:

The data assessment team found that this indicator has been well used and suggested the practice of redefining targets based on projections. Following this recommendation, new targets were defined from actual data series (1998 – 2001).

FY02: Targets were far exceeded this fiscal year, despite the budget cuts. Training has been a focus of this program, as a stepping stone to build the capacity of professionals to foster biodiversity conservation and sustainable resource use.

EV03

Targets were far exceeded for both persons/month and total number of people trained in both indicators (persons trained who have NOT high school diploma and people who HAVE diploma) because the USAID/Brazil Program believes that building capacity will have a long-last effect after the program ends. Not only in FY03 but throughout the years, this indicator (persons trained who DO NOT have high school diploma) has shown a gender imbalance. This program has trained two times more men than women under this indicator. In part this can be explained by the fact that a lot of the trainings under this indicator is for forest managers and forest technicians and they are mostly men.

PERFORMANCE	INDICATOR DEFINITION AND UNIT OF	DATA SOURCE BASELINE			TA	RGETS/ACTUAL V	ALUES		
INDICATOR	MEASUREMENT	DATA SOURCE	YEAR	VALUE	1999	2000	2001	2002	2003
2.3. Number of persons trained who are now trainers or have	This indicator measures how many former USAID trainees have become trainers Unit of Measure: number of trainers. Persons	Surveys of former training participants (UF, WHRC,	1998	969 (316 F; 512 M)	Target 404 (167F; 237M)	Target 1291 (512F; 779M)	Target 2268 (897F; 1371M)	Target 6255	Target 7654
training/extension functions/roles	are divided up by gender (cumulative)	USFS, CI, WWF, TFF, Smithsonian)	WWF, TFF,		Actual 1746 (749F; 997M)	Actual 3144 (1450F; 1694M)	Actual 5167 (2356F; 2811M)	Actual 8848 (3817F; 5031M)	Actual 9,984 (4304F; 5680M)
		Targets for FY2000 FY00: After submission of Number of trainees a) demand of civ due to the "family for these cities. b) Nearly all of a allowing much mortraining. DfiD sup than originally targ FY01: The data assessmen Following this reco	on have be flast year's Fexceeded tarill society and agriculture" a partner's trace training to port made it eted. at team found ammendation, et also exceed	en established 24, miscalcula get due to ind I public organ program rece aining events take place th possible for that this indi new targets ed for this in	d accordingly. ations were detected accessed: as from Santarém ntly adopted by the received signification in the program to the EE program to the EE program to the	ed and subsequent and Paragominas ne Para Governmo ant counterpart fu had fully funded o train more train ell used and sugge n actual data serie	ent nding the ers sted the practice of re	s have been adjusted	sed on projections.

INTERMEDIATE RESULT 3 - TARGET POLICIES TO SUPPORT ENVIRONMENTALLY SOUND LAND USE ADOPTED AND/OR IMPLEMENTED

IMPLEMENT	TED								
PERFORMANCE INDICATOR	INDICATOR DEFINITION AND UNIT OF MEASUREMENT	DATA SOURCE	BASI	ELINE	TARGETS/ACTUAL VALUES				
3.1. National and local policies	This indicator is used to report the progress of selected policy-related initiatives supported by	USAID partners (CI, FS, UF,	1998	9	Target	Target	Target	Target	Target
which support biodiversity	USAID.	WHRC, WWF)			14	18	21	21	21
conservation and natural resources	Unit of Measure: Number of policy-related activities that have met at least 50% of pre-				Actual	Actual	Actual	Actual	Actual
management implemented and/or policy implementation	established steps				13	20	16	22	16
improved					Exceeding target FY01: The new index planned, has no FY02: The targets for Cactivities in the interventions, replanned. Target for FY03. FY03: This is not a cur several years an the target does	system, which act been adopted b CI and WWF for index for indicate espectively, rathets do not match mulative indicator do counted each y not take into con	dopted the critery the partners yet fy02 are incorrector 3.1. CI and Ver than 8 and 5 with planned poor, although some tear. It seems that is ideration that	et. t. They do not mate WWF were responsi as stated. They accelicy activities in index of the policies are lat this year this indica	ablic audiences. Ing 50% of the steps The with the planned policy ble for 7 and 4 policy omplished all 7 and 4 as and should be corrected being carried out over tor is below target, but ies were completed and

INT	INTERMEDIATE RESULT 4: SOUND LAND USE SYSTEMS DISSEMINATED BEYOUND TARGET AREAS									
PERFORMANCE	INDICATOR DEFINITION AND UNIT OF	DATA SOURCE	BAS	SELINE	TARGETS/ACTUAL VALUES					
INDICATOR	MEASUREMENT		YEAR	VALUE	1999	2000	2001	2002	2003	
4.1. Number of persons reached and amount of	This indicator gives a measure of the success of the USAID environmental program in	Direct Disseminat Partners'	tion (dissemin 1998	90	viduals reached Target	Target	Target	Target	Target	
environmental materials disseminated disseminating lessons learned to the widest possible audience and in several formats, thereby insuring that USAID models are replicated.	possible audience and in several formats,	reports (CI, USFS, Smithsonian,		158,720	50 85,400	73 120,800	80 125,300	82 130,300	82 130,300	
	WWF/SUNY, TFF, UF, WHRC and WWF)			Actual 130 153,150	Actual 87 154,560	Actual 86 35,920	Actual 159 206,209	Actual 179 1,263,859		
	Unit of Measure: Number of persons									
	reached/number of pieces of environmental	Mass Media (tool		reached)						
	information disseminated	See above	1998	637 107,399,250	Target	Target	Target	Target	Target	
				107,377,230	21 406,000	452	499	507	507	
					100,000	35,580,000	44,580,000	50,580,000	50,580,00 0	
					Actual	Actual	Actual	Actual	Actual	
					576 92,108,250	787 51,656,500	461 36,945,000	607	30,528	
								63,359,448	82,581,00 8	
1	The first figure in each cell above is the number of di	ssemination materials	(e.g., number	of publications, v	videos, or radio s	pots) produced. T	The second number	in the cell is the es	stimated total	

The first figure in each cell above is the number of dissemination materials (e.g., number of publications, videos, or radio spots) produced. The second number in the cell is the estimated total number of persons reached by the dissemination materials. See table attached for detailed information.

In a similar fashion to 97, media coverage of USAID's work during 98 was also underestimated. Occurrence of severe El Niño drought and subsequent fires in late 1997 and early 1998 provided many opportunities to publicize USAID-supported fire control measures in the local and international media. Another factor that enhanced the outreach of USAID's partners' dissemination efforts was that the radio program for the Amazon "Natureza Viva," a powerful tool that often disseminates USAID's activities throughout Brazil, is now a daily program (it was initially a weekly program). Broadcast in short wave to the entire region, it has become a main vehicle for dissemination of sustainable development for the Amazon rural areas.

Targets were far exceeded and will be revised.

FY99:

New targets were set for FY00 through FY03 during the Environment Partners Annual Meeting in November 1999.

FY00:

A partner's work on tourism policy was reported in the monthly newsletter of the Itacaré-Serra Grande APA. Throughout this reporting period, circulation has increased from 3,000 to 10,000 reaching more than 15,000 people who live around Serra de Condurú State Park.

FY01:

FS, TFF and UF did not report data in this indicator for this year. It's necessary to define, in an explicit manner, the methodology(ies) used to estimate the public reached.

Targets were exceeded again this fiscal year. Dissemination is an area that grantees are putting emphasis on, especially in the past few years since the field activities are in a matured stage. The FS and the Smithsonian dramatically exceeded their targets, mainly because their projects were featured on Jornal Nacional during prime-time reaching millions of people. Numbers should be rounded up. It does not make sense to give exact figures since they are a result of approximation and estimation rather than actual figures.

FY03:

Targets were exceeded again this fiscal year. Dissemination is an area that grantees are putting emphasis on, especially in the past few years since the field activities are in a matured stage. The FS, the Smithsonian and the UF/Pescare dramatically exceeded their targets, mainly because their work was featured on TV Global reaching millions of people. Numbers could and should be rounded up. It does not make sense to give exact figures since they are a result of approximation and estimation rather than actual figures.

Monitoring & Evaluation Report for FY03 - STRATEGIC OBJECTIVE #1 (SO1)

SO1 - Environmentally and socioeconomically sustainable alternatives for sound land use adopted beyond target areas - 512-001

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USAID/Brazil Environmental Program SO1 "Environmentally and socio-economically sustainable alternatives for sound land use adopted beyond target areas"

1. Summary of Key Results during FY03

The majority of the USAID/Brazil program is focused on the environment and the bulk of that program is centered on two issues of global environmental concern: forest and biodiversity loss and global climate change. Since 1990, USAID/Brazil has had an environment program which has focused its attention mostly on the Amazon. The portfolio of projects has primarily consisted of applied, biophysical research on biodiversity and the forest ecosystem dynamics, and socio-economic analysis of natural resource management decisions by communities and individuals that impact on forests and protected areas. The environment program SO calls for "environmentally and socio-economically sustainable alternatives for sound land use adopted beyond target areas.", i.e., the objective has been to improve natural resource management beyond project boundaries. This has largely been accomplished by providing information and models replicated in areas adjacent to project sites and that are being utilized in the design of other programs, enterprises, regulations and institutions. Impacts beyond target areas also are facilitated directly through capacity building and training programs.

Fiscal year 2003 is the last year of the current USAID/Brazil environmental program under this Strategic Objective 1. One of the major highlights of the program was the creation and consolidation of some Brazilian NGOs that did not exist or were very incipient when USAID first granted them with support and are now references for their regions. The four examples are Pesacre since 1990, and IESB, IPAM and FFT since 1995. IPAM was created in 1995 with the help of the Woods Hole Research Center and USAID. Over the course of these 8 years in which IPAM has received support from USAID, IPAM's Forest and Communities Program has moved from a focus on smallholder agriculture in the municipality of Paragominas to a regional program with increasing influence throughout the Brazilian Amazon. This process is evident in the development of the community fire prevention program Bom Manejo do Fogo and in the development of Proambiente that incorporate much of what was learned through their work experience in Paragominas and later Santarém. Both their fire prevention program and the proambiente alternative credit program which seeks to compensate small producers for environmental services are being incorporated by the government and applied throughout the Amazon region. Some IPAM researchers who were interns at the beginning of the USAID program have become government officials for leadership and highly sought after technical advisors guiding decisions that will shape the future of the Amazon. And the potential for a common agenda among indigenous, peasant, environmental, and human rights movements has moved a few steps closer to reality.

In 1990, Pesacre was created with the support of the University of Florida and USAID. In 1995, they depended entirely on USAID funds for their work and to pay the salaries of all PESACRE's staff of 12 people. USAID financial support was around US\$600,000 at that time. Today, PESACRE is a bigger organization with 28 people and major responsibilities and USAID's funds (approximately US\$150,000 per year) represents only 25% of their annual budget. PESACRE's sustainability represents a success story in USAID/Brazil's program history together with several other organizations that were strengthened by the program and now enjoy a key role in fostering sustainable use and biodiversity conservation in the country. In Acre, Pesacre plays a major role, often requested by the government to participate in key policy committees and to respond about the demands from social movements (mainly rural workers). They also serve as technical advisors on matters related to agro-ecology.

IESB was created in 1994, before the USAID support. However, the support received by USAID since 1995 was very important for IESB's institutional development. With USAID's support the organization was able to consolidate a high-quality technical and scientific human capacity. Today IESB is an organization with a staff of 21 people. The support from USAID also helped IESB to develop its administrative and finance capability. Today, IESB is a reference for knowledge and technical capacity in promoting conservation of the Atlantic Forest and sustainable development activities in Southern Bahia State. Just as an example of how IESB is promoting the conservation of the Atlantic Forest is the establishment of the newly-created NGO SEEDS Sociedade para Estudo dos Ecossistemas e Desenvolvimento Sustentável (Ecosystem Studies and Sustainable Development Society). IESB's assistant was crucial to the creation of this organization. One of the goals of this new organization is to develop a project to recover degraded areas of the region of Recôncavo Baiano, with support from National Environmental Fund. IESB will continue its efforts to assist the creation of new environmental organizations and to strengthen the ones that have been active participants in the region through a Small Grants Funds based on a recent survey conducted by IESB on the

profile of the environmental NGOs within the Atlantic Forest Central Corridor region, in the Southern Bahia and Espirito Santo States.

During the past 8 years, USAID has provided vital support to the Tropical Forest Foundation and its Brazilian subsidiary Fundação Floresta Tropical (FFT). Not only did USAID's support provide a reliable source of funds, but it enabled FFT to successfully leverage financial contributions from other bilateral and multilateral donors (including ITTO, PPG-7, and The World Bank). As a result, FFT quickly grew from a small cadre of young foresters, technicians, and operators capable of implementing reduced-impact logging (RIL) practices into a recognized and respected catalyst for good forest management (FM) in the Brazilian Amazon. Respect for the efforts of FFT became ever more tangible during the period; for example, key government agencies incorporated FFT' suggestions in the new forestry regulations. Moreover, during this period, FFT's training efforts evolved from a focus on implementation of RIL to a broad array of practical courses targeting all levels of practitioners and stakeholders from various parts of the forest sector. Finally, with USAID' support, FFT became a center of reference for capacity building and FM-RIL training for Brazilian participants as well as participants from other Amazon basin countries and Africa. In the last year, FFT even conducted courses outside of Brazil (Peru).

In addition, another important highlight of the program is the incredible number of people trained under this program. The training efforts of this program have produced a substantial number of human capacity in Brazil who now occupies key decision making positions within the government and the third sector. These people are replicating the lessons learned from the USAID program and advancing the environmental policy discussions in the country.

A new strategy has already been defined and partners selected to carry out its implementation. The majority of the partners under the old strategy will be key players in the new one, but new partners and new partnerships were formed and the expectations are that the program continues to evolve and bring new contributions and advancements to the environmental agenda in Brazil.

2. Success stories

The IX FLORA, which took place on September 3-7, 2003 in SEBRAE's Entrepreneurial Center in Rio Branco, broke the records of previous events with the movement of approximately US\$175,000 over the six-day period. This performance was the result of retail sales as well as short and long-term sales contracted by the sixty exhibitors present at the fair. The theme of this year's FLORA was "sustainable peoples and alternatives," explored through a series of talks, workshops and seminars which also discussed themes such as sustainable development, food security, fair market trade in a globalized world, intellectual property rights and cultural patrimony. Alternative natural products, medicinal plants, *pupunha* palm heart, sweets, jellies from many varieties of Amazonian fruit species, pomades, dyes, liqueurs, sculptures, paintings and decorations, all inspired and made with genuinely Amazonian materials, were the products responsible for the commercial success of the IX FLORA.

Carried out annually under PESACRE's coordination, the FLORA is becoming the principal showcase for dissemination of the non-timber and agroforestry potential of Amazonia, taking Acre as the point of departure. This pioneering initiative emerged in 1994 from the heart of the social movements, seeking to guarantee market competitiveness and dissemination in national and international markets of goods produced in Amazonia, especially Acre. The products exhibited at the fair are the result of work among rural producers, workers, rubber tappers, agricultural colonists, indigenous groups and riverside dwellers, with the support of non-governmental organizations, churches, research and extension agencies of the state, and organizations representing the rural workers of Acre. PESACRE's work takes into account not just productive processes, but also the cultural values and life histories of these populations, always from a gender perspective. The fair proposes to demonstrate that it is possible to improve the quality of life of traditional populations without destroying the environment, to guarantee life and work conditions worthy of people who live in the Amazon region, while seeking concrete and viable alternative practices for sustainable development. PESACRE hopes that next year's FLORA will be an even more promising event, broadening its scope beyond the Brazilian Amazon region to the Andean countries, in order to showcase new experiences and alternative technologies as well as innovative practices and community management of Amazonia's natural resources. The intention also is to broaden the scope of discussions on themes related to programs and projects in the region. In light of all this, the FLORA synthesizes the economic and social processes unfolding in the communities.

Another success story is that Proambiente" has been embraced by the Brazilian government as the foundation of its national policy for smallholder agriculture. IPAM continues to play a key role in providing technical assistance and capacity-building to this ambitious program, which includes payments for maintenance and recovery of ecological services on small farms. Over the past six months considerable progress has been made in consolidating this program as a federal government initiative and IPAM has helped the government in four focal areas: to develop educational materials and certification criteria and procedures; to develop the final proposal for the Program to be presented to the National Congress; to establish the regional Proambiente poles including training of extension agents; and, to institutionalize Proambiente as a federal government program of the Secretary of Sustainable Development of the Ministry of the Environment. Pesacre is responsible to help with the implementation of this program in Acre state. In July, Pesacre and FETACRE officially launched the Program in the state of Acre. At the same time that this project benefits conservation it also benefits the rural poor by providing an extra income for them through the payments for maintenance and recovery of ecological services on small farms. This program creates an incentive for the rural poor to stay in the countryside and avoid migration to the big cities.

3. Achievements

• Sustainable Forest Management

Major achievements:

- Pesacre successfully coordinated the IX FLORA (Forest Products Fair) as described above under success stories.
- Pesacre's work with the Apurinã community on handicraft production and marketing has improved the social welfare of the families and their interaction with the forest. The handicrafts have been highly praised and accepted in local, national and international markets. This success has also contributed to a renewed valorization of social and cultural aspects of the indigenous community's identity. Requests for handicrafts have come all over from the municipality of Tarauacá, in the interior of Acre, through the Federal District, to Finland where Apurinã handicrafts are being commercialized. Journalists in Acre published a series of reports on the handicrafts, and SEBRAE has expressed interest in promoting a business roundtable in São Paulo with participation by the Apurinã community.
- The positive results of the development of the wildlife management plan by Pesacre in the São Salvador community have sparked the interest of government organizations such as the Environmental Institute of Acre (IMAC) and IBAMA, who are constantly soliciting information about the experience in order to be replicated in other areas. As a result of the work in São Salvador, wildlife that was hunted at long distances for subsistence can be now found close to residences.
- In the Novo Ideal Producer's Group, PESACRE has worked for over eight years to promote agroforestry systems to link food security, income generation, and reduction of pressures on the forest. During this period PESACRE intensified actions in processing and marketing of products from agroforestry systems. As a result they are selling coffee to buyers in Rondônia, which motivated producers to begin to recuperate abandoned coffee plantations. Novo Ideal producers are also selling banana flour to regional buyers, including a recent contract with the State Education Secretariat for 400 kilos/month to be used in school meals.
- The Alternative Producers Association (APA) is consolidating a partnership with RECA to market palm heart in France. Pesacre has also helped both associations with the processing and commercialization of cupuaçu, honey and other fruits. There is also a strong program in alternative medicine using medicinal plants and homeopathic remedies.
- Over the last four years IPAM has developed an effective system for fire prevention called Bom Manejo de Fogo that reduces the cost of prevention techniques by 40% and the frequency of accidental fires by 75% in participating communities. The project is now concentrating on the regional expansion of the system through training of community leaders and community fire brigades and dissemination of

IPAM's overall approach to community-based fire prevention. IPAM's approach to community-based fire prevention is being successfully integrated into IBAMA's Amazon wide fire prevention program.

- Oficinas Caboclas do Tapajós (OCT), IPAM and WHRC's community-based forest management for the production of furniture and other wood products, has taken important steps in consolidating projects in participating communities while also expanding the initiative to include two new communities. IPAM is now working with six communities, three each from the FLONA-Tapajós and the RESEX Tapajós-Arapiuns. Three main areas have been the focus of project activities during this period: forest management, business plans and organizational development. Forest inventories based on a 10% sample have now been completed for all four communities and the data analyzed. The members of Oficinas Caboclas decided to organize as a cooperative, Cooperativa das Oficinas Caboclas do Tapajós e Arapiuns (COCATA).
- This year Proteger did not register any fire occurrence in the communities where they have been active in providing training and forming fire brigades. This was the case for Marabá and Guarantã do Norte. The Proteger fire prevention program was expanded to other states, including Acre.
- TNC and SPVS have promoted the adoption of organic banana plantation in the Guaraqueçaba APA as a means to assist rural producers in generating income. They are working with 174 producers. These landowners produce from 0.5 to 40 hectares of organic banana.
- USFS data from experimental burns in Mato Grosso between 1997 and 2003 is being completed to consolidate the results in reports and publications.
- Forest flammability was monitored in the understory of a primary forest near the Fazenda Ouro Verde in Mato Grosso by the USFS scientists. The fire was evaluated in two accidental fires that escaped from pasture fires. These two fires burned for several days and burned a significant number of hectares. Plots have been established to monitor tree mortality from the understory fires. This data collection effort will allow a thorough assessment of the characteristics of the fires that happen during the driest time of the year, when burning is still restricted by IBAMA but accidental fires remain a real threat to the primary forest. Observations during the 2003 field campaign revealed that some of the accidental fires involved areas that had been cleared the year before, 2002. The slash from those areas had not burned adequately because they were ignited during the rainy season when IBAMA authorized the fires in the state of Mato Grosso. The biomass reduction from these fires is likely to reach approximately 60%, as was measured from the 1999 experiments. However, a more complete biomass burn may have, on one hand, a more desirable result by opening growing space for agriculture or range vegetation. On the other hand, more smoke is released from these fires and the effect on soil and the environment have not being assessed and may have a negative impact that may last longer that burning fresh slash.
- In 2003, the USFS began to integrate the international cooperative projects in Brazil and Bolivia. The purpose is to exchange expertise that has been developed during these years of international collaboration by USFS personnel and collaborators in those two countries.
- IMAZON has been part of the Mahogany Management Technical Group, installed by the Environment Ministry, to decide upon the criteria for mahogany exploration within the Amazon after the species inclusion in the CITE Annex II. In October 2003, IMAZON was invited by the CITES Secretariat to present the background technical document on sustainable management of mahogany to develop actions on the implementation of Appendix II.
- Researchers from the USFS and Imazon analyzed the long-term sustainability of logging using 2 different models and data that they gathered from the FLONA Tapajos and Cauaxi. The results of these models indicate that under Reduced Impact Logging management with an expanded list of commercial species in the future, logging could be sustained for about 200 years at about 30 m³ ha⁻¹ on 30 year rotations. This work has been accepted for publication in a book *Working Forests in the Tropics* to be published by Columbia University press.

- September 2003 is a historical moment for the pilot forest management project in Paragominas. The 10-years-after-exploration monitoring has begun and it will deliver strategic information regarding the regeneration and growth of the forest in this decade to subsidize the debate on the sustainability of forest management in the Amazon.
- Studies of the Mato Grosso soy industry, potential Amazon markets for non-timber forest products, and the effect of reduced impact vs. conventional logging on native fauna were completed this year by IPAM. In general terms, the study on fauna shows that 10% of some species increase their population after logging and other 10% decrease their population. So, in reality, logging just changes the composition of the species in that forest, but do not represent a major threat on the fauna.
- In November 2002, CI and IESB launched a fund to support processing the CABRUCA (Organic Producers Cooperative) association's products, whose members are protecting important patches of Atlantic Forest in the region (legal reserves and RPPNs). The support enabled the processing of 10,000 açaí stems harvested by 10 small and medium size producers. The result was 600 organic palm heart bottles produced and now ready to be commercialized. The cooperative is now negotiating to sell the bottles to the Pão de Açucar Group (one of the largest supermarkets in Brazil) and the money will return to the fund to be used by other producers.
- IESB is working to recover the cocoa plantations infected by witch broom disease and to preserve the cabrucas (cocoa planted under the shade of native trees) in southern Bahia. They have established a disease resistant cocoa (clones) garden (trial) in the property of Osvaldo Profeta in Colonia to enable the original cocoa plantation to recover from witch broom disease. The new garden (trial) will also be used as source of disease resistant cocoa resistant trees neighboring producers. IESB is also working with local producers on complying with the requirements necessary to receive organic certification.
- IESB received an award during the Brazilian Civil Society Innovative Initiatives Seminars promoted by the World Bank. IESB competed with its Floresta Viva Program carried out in Itacaré and Serra Grande, with small rural producers. The award received was invested in the projects, including the renovation of the house of the Rural Producers of Serra Grande Association.
- IESB is helping small producers with the installation of water wheels. In general, they are installed in a participatory work system (mutirão) where several producers and families have land adjacent and can benefit from the water wheels to produce organic vegetable gardens. IESB provides the wheel and technical assistance during the installation and maintenance. Over 30 families have benefited from this service so far.
- In June 2003, with the support of IESB and COOPERUNA associated producers, it was created the Central Entrepreneurs Cooperative of Southern Bahia (CCESB), based in Camamu. The CCESB houses today seven associated cooperatives, totaling 3,000 associated producers. The COOPERUNA is one of the founder members and is part of the Fiscal Council. In September 2003 the CCESB successfully develops the first joint commerce operation involving products of the seven cooperatives: eight tons of guarana were sold to the Centro Flora company, in São Paulo, with a prize of R\$11.200, 00 (or approximately US\$4,000) above local market prices. The Centro Flora company commercializes medicinal plants and herbs at the local and international markets.
- CI's Fire Control and Management Program in the Pantanal relies heavily on local fire-fighting volunteers. Over the last two years, over 1,300 people (including teachers) have received training to help prevent and control fire in the Pantanal. As a result, there has been a considerable decline in the incidence of uncontrolled and damaging fires. In addition, the number of applications for authorized (i.e., legal controlled) burns has more than doubled from 1999 to the present from just over 200 to almost 450. This clearly demonstrates the effectiveness of the training program, as well as serious compliance at local levels. To augment the effects of training, CI is investing heavily in public awareness efforts including radio and television spots, billboards, booklets, etc.

- Management and business plans will be drafted and implemented for the communities that participate in the Oficinas Caboclas do Tapajós Program.
- The USFS is currently testing the fire-measuring instrument called FireMapper 2.0 to be donated to IBAMA in early 2004. This instrument will greatly increase Brazil's capability to enforce regulation of wildland and agricultural burning and will expand their tools for monitoring selective harvesting and deforestation.
- The second volume of the photo series publication to estimate fuels in the Cerrado is planned to be completed by USFS in the coming fiscal year.
- The USFS and INPE will conduct studies on residual charcoal production after fire. For the first time estimates on the biomass that is converted to charcoal, which may represent one to several percent of the pre-burn biomass loading or two to thirty percent of estimated biomass consumption. That means that not all the biomass that catches fire releases CO2, some is turn into charcoal which is a very stable mineral.

• Protected Area Management

Major achievements:

- The most important achievement of the work being conducted at the Serra do Divisor National Park by TNC and SOS Amazonia was the brokering of an agreement by SOS and INCRA to reserve Gleba Havai, an unpopulated area of 34,000 hectares near the town of Mâncio Lima, for families wishing to relocate from the northern sector of the park. Implementation is already underway with the construction of roads, two schools and a community center by INCRA, and the relocation of members of 26 families. It is worth stressing the innovative nature of this achievement, and its potential as a regional model of good practice. It is unprecedented in the Amazon history a relocation program that reduces environmental pressures in a key biodiversity site, but is also based on informed consent, an adequate relocation site, just compensation, and low-impact, sustainable employment for the residual population.
- The National Law on Conservation Units (SNUC) mandates the formation of a Consultative Council for each national park, with its membership drawn from communities and local government in and around conservation units. This year the Consultative Council for Serra do Divisor was further consolidated, thanks to the efforts of SOS Amazônia in liaising with the local community, identifying and training council members, and coordinating the participation of municipal governments and state and federal bodies. The Consultative Council met twice during this year, and is an important forum for dialogue between IBAMA and local communities. It is one of only two functioning Consultative Councils for conservation units in the Amazon, and is already serving as a model for other areas.
- Fundação Vitória Amazônica received the award "Planeta Casa, nosso planeta, nossa casa" (Planet Home, our planet, our home) from Claudia Magazine for the effective sustainable development project Fibrarte. In June 2003, the Fribarte Project was recognized by the World Bank as a good practice initiative which promotes development and environmental conservation.
- In June 2003, exchange visits were carried out between residents of Jau National Park (14 participants) and Serra do Divisor national Park (9 participants). The idea was an exchange of experiences and lessons focused on community organization and the creation process of the consultative council for the protected area.
- The construction of the new palm heart processing plant in the Cajari Extractive Reserve was completed. COOPER-CA passed the final audit of the National Agency of Sanitary Vigilance and IBAMA. They are now waiting for the licenses to start the production and commercialization. The Management Plan was revised by CNPT/IBAMA and the accredited certifier IMAFLORA conducted the

final audit in September 2003. IMAFLORA sampled palm heart managed sites and verified processes of processing and institutional organization. The accredited certifier informed that COOPER-CA has favorable conditions to obtain and implement the FSC certification. COOPER-CA is waiting for the report of IMAFLORA to proceed with the FSC certification.

- WWF finalized negotiations for an agreement with UNESCO and the Brazilian Ministry of Environment (MMA) that will generate \$380,000 in matching funds from the United Nations Foundation (UNF) to initiate the Brazilian World Heritage Biodiversity Program. The program is a long-term initiative to strengthen the conservation of biodiversity in five natural World Heritage Sites through integrated management with the regional scale ecosystems, capacity building of managers, and developing support of the communities in the surrounding area for conservation of these sites. With the total of \$760,000 (WWF funds plus UN Foundation match), WWF and UNESCO, together with IBAMA and local partners, will initiate a program in two World Heritage Sites the Iguaçu National Park and the Southeast Atlantic Forest Reserves in the Atlantic Forest Ecoregion of Brazil. This effort presents a unique opportunity for WWF to promote implementation of models for protected area management that incorporates the participation of local communities as was originally developed with USAID support in other regions in Brazil.
- IESB prepared maps with the location and boundaries of new RPPNs, and over 10 new RPPN processes were sent to IBAMA for approval. Unfortunately, in FY03 no new RPPN was created because IBAMA is undertaking a redefinition process of Private Reserves creation procedures and until this process is concluded no new areas can receive the title of RPPN. The only exception was Serra das Lontras because the process was already underway.
- IESB has helped IBAMA to map all the properties around Una Biological Reserve. IBAMA is now buying the properties that were inside the decreed Reserve area. From a total area of 11,400 hectares established in the decree, IBAMA has already 9,000 hectares. The other properties are now being negotiated.
- IESB helped to organize several meeting for RPPN owners, including the first Meeting of Owners of RPPNs from the Caatinga biome. IBAMA was always present at these meeting and the turnout of private reserve owners was incredibly high.

Major planned activities after USAID grant termination:

- In last August, SOS met with TNC and Peruvian organizations to produce a major proposal for funding to the Moore Foundation, to consolidate protected and indigenous areas in the Acre-Peru border region around PNSD. This will allow SOS to continue and extend its work in the Park and buffer zone at a higher level of funding for the next three years.
- Inauguration of the palm heart processing plant in Cajari Extractive Reserve is scheduled for November 2003.
- WWF will develop commissions to promote and sustain coordination of partner efforts in both World Heritage Sites, Iguaçu National Park and the Southeast Atlantic Forest Reserves.
- CI will conduct implementation of the project "Biodiversity Corridor Municipalities" to ensure that Corridor's maintenance and connectivity happen on a municipal scale and guarantee a much faster and specific response to local problems in a participatory manner. The project aims to provide an integrated data system for analyzing environmental, social and economic trends, as well as carry out spatial design and zoning of new protected areas, core-nuclei, and corridor-wide boundaries. This will be done by training and assisting municipal technical staff on GIS techniques. CI will use non-USAID funding for this activity since the organization is not a member of any of the winner consortia that will participate in the new USAID/Brazil environmental strategy.

• Capacity Building

Major achievements:

- FFT learned that very little training effort can reap huge benefits for typical, medium-sized forestry companies in the Amazon. During a training course at Jurua (near Thailand), FFT trainers went to a nearby company called Catarinense to offer 3 days of RIL training. The unplanned visit was ostensibly made to see how a typical operation in the Amazon could be affected by basic training in FM-RIL methods. The owner subsequently advised FFT that the 3-day investment had improved his production by 25 times. In fact, the owner was so pleased with the benefits (e.g., much less waste) of the brief training that he wants to send more of his crew for additional training and also prepare to become FSC certified.
- At the World Forestry Congress in Canada (September 2003), ITTO's representative Eva Muller named FFT's 1998-99 training project as one of the three best ITTO projects ever. The ITTO president personally conveyed this news to Zweede at the Forestry Congress held in Belem in late September 2003.
- Interest in FM-RIL and demand for FM-RIL training continues to mount across the Amazon. This increasing demand is exemplified by (1) the growing number of requests for training from other Amazon Basin countries including Guyana, Suriname, Peru, and French Guiana; (2) the greater number of courses (28) conducted and people (382) trained during this reporting period than ever before (see graph below); (3) the sustained number of requests for FFT's training film for operators; and (4) the declaration by several associations of forest industries that human resources must be developed through training for the potential of forestry to contribute to the region's economy in a socially just and environmentally sound way to be realized.
- About 20 companies across the Amazon (Acre, Mato Grosso, Rondonia, and Para) are going through the process of certification and/or preparing to do so. FFT/IFT is supporting their efforts with training and technical support. The owner of the first company certified in the *Varzea* (floodplain forest) of the Amazon acknowledged during the forestry congress that his attendance to FFT's Decision Makers course made the difference.
- The formal establishment of CENAFLOR by MMA and IBAMA was a major milestone for forestry in the Brazilian Amazon. The network of training sites administered under the auspices of IBAMA and MMA that the establishment of CENAFLOR entails will greatly facilitate the expansion of FM-RIL training across the Amazon. IBAMA and MMA agree that IFT/FFT should run the principal Center of Reference for the training network at Cauaxi. Before IFT can be designated as the Center of Reference it must be recognized as "OSCIP", which is a civil entity of public interest. Accordingly, IFT is modifying its statues to be approved as an *OSCIP*.
- In collaboration with Proteger of GTA (Grupo de Trabalho da Amazonia), IPAM staff conducted
 17 courses in fire prevention and management in the states of Pará, Amapá, Rondônia and Roraima.
 IPAM is replicating the successful Bom Manejo de Fogo effective system for fire prevention in these other regions.
- A program of training of community environmental monitors in the Serra do Divisor National Park to gather data on environmental indicators identified as a key need in the management plan began in September 2002, the first fruits of an agreement signed between SOS Amazonia and the Federal University of Acre. It ran throughout FY2003, creating 50 jobs for the residual population left in the Park who choose not to relocate to Gleba Havaí, and producing three 6-monthly reports, on primate, mammal and Cheloniae (turtles) population levels at sampling sites determined by the Area Conservation Plan.
- PDBFF has promoted the 10th year of its training course on Amazon Ecology for graduate students.

- Proteger promoted a total of 368 training courses and workshops on agriculture production without the use of fire, formation of monitors, etc.
- USAID provided support to 13 graduate thesis and dissertations from IPAM/WHRC personnel. Three of the theses were already defended (1 MS, 1 PhD and 1 specialization) and 10 other are in progress.
- One 11-day field course in "Ecology of the Amazon Forest" was conducted by IPAM in Tapajós National Forest. Twelve Brazilian graduate students (6 female) participated.
- Pesacre promoted 25 training courses for their target communities, including: Novo Ideal, São Miguel, RECA, São Salvador, Apurinã, Paz e Progresso. The trainings focused on: the use of GPS, handicraft production, apiculture and aquaculture, organic practices, etc.
- In the RECA community, Pesacre is helping them to incorporate a new education program. Parents of the students, the community, and the State Education Secretariats of Acre and Rondônia are involved with the program. More than 40 persons, including women and men of diverse ages, participated in the last workshop. They are discussing with other partners the possibility of establishing a Family Agricultural School in the region, for children of producers.
- The Nature and Society Program implemented by WWF and IIEB, offered direct support to 7 institutions and 30 individuals during FY03. A total of 197 individuals were trained under this program.
- WWF Brazil established a partnership with Rede Brasileira de Educação Ambiental (Brazilian Environmental Education Network) to provide technical support to the National Diagnostic of EE in Brazil. The publication "Reflexos e Cores da Amazônia no Mosaico da Educação Ambiental", the most comprehensive inventory of environmental education in the Brazilian Amazon to this date, is being used as the base for a national EE evaluation/diagnostic in development by REBEA.
- IESB, in partnership with TNC and CI, organized on December 02-03, 2002, a training workshop on "Biodiversity Conservation and Carbon Sequestration Projects" in Ilhéus, BA. More than 50 representatives from local institutions, including NGOs and GOs, participated in the workshop. During the event a paper on "Sequestration Project to be implement in Southern Bahia", prepared by IESB-CI-TNC, was presented and discussed.
- In February 2003, IESB organized a training course on "GIS as a Tool for Conservation Units management in Southern Bahia". The training was requested by IBAMA, CI-Brasil and Instituto Baleia Jubarte. Directors of the Abrollhos Marine National Park, Descobrimento National Park, Pau Brasil National Park, Monte Pascoal National Park and Corumbau Marine Extractive Reserve as well as representatives of local NGOs and an EMBRAPA technician participated in the course.

Major planned activities after USAID grant termination:

- IFT/FFT will develop and test FM-RIL models, develop guidelines and standards for training, and provide technical support to the satellite centers that are part of CENAFLOR. IFT will be able to carry out this activity as a member of two winner consortia that will receive USAID's support under the new strategy starting in FY04.

Policy

Major achievements:

- "Proambiente" has been embraced by the Brazilian government as the foundation of its national policy for smallholder agriculture. IPAM continues to play a key role in providing technical assistance

and capacity-building to this ambitious program, which includes payments for maintenance and recovery of ecological services on small farms. Over the past six months considerable progress has been made in consolidating this program as a federal government initiative and IPAM has helped the government in four focal areas: to develop educational materials and certification criteria and procedures; to develop the final proposal for the Program to be presented to the National Congress; to establish the regional Proambiente poles including training of extension agents; and, to institutionalize Proambiente as a federal government program of the Secretary of Sustainable Development of the Ministry of the Environment.

- Pesacre is responsible to help with the implementation of Proambiente in Acre state. In July, Pesacre and FETACRE officially launched the Program in the state of Acre.
- IPAM/WHRC's Amazon forest policy initiative—called "Family Forests"—is described in a book published in May of 2003. The principle of fair exchange between logging companies and rural landholders that is at the core of this proposal has also been the topic of numerous meetings arranged with government and World Bank representatives, and has gained broad support of Amazon social movements. These discussions have led to a re-assessment of the National Forest Policy and to the formation of the "Social Movement Working Group". Timber accords between private timber industries and communities of smallholder farmers hold tremendous potential for channeling a larger share of the industry's benefits to the rural poor, reducing illegal logging, and avoiding the industry's penetration into some of the region's most pristine forests. But this potential is currently not captured in the Brazilian Government's national forest policy. This initiative is being refined through economic analysis of 750 sawmills and "Family Forest" farmers.
- The fourth Madre de Dios-Acre-Pando (MAP) forum to discuss the paving of the Acre road to the Pacific was held in Epitaciolandia. More than 600 people were in attendance. WHRC and IPAM staff that created MAP were invited to present results of the meeting to the Peruvian Congress on the occasion of Brazilian President Lula's visit to Peru to discuss trade agreements. The MAP process has stimulated tri-national collaboration among government enforcement agencies in the control of illegal logging, brought loggers together in support of forest management, and has created productive dialogue among a broad array of stakeholders in the region.
- During this final funding year, IPAM consolidated its role as the leading Brazilian non-governmental organization in disseminating information and driving policy discussions concerning climate change. The newsletter "Clima em Revista" is now disseminated to 426 people, including 60 federal congressmen/senators. Veja magazine, government officials, and numerous other recipients interviewed cited the bulletin as an important source of information on the complex and very dynamic issue of climate change.
- IPAM's leadership role in the Brazilian climate change debate was manifested in key meetings with federal government officials, side events organized at the New Delhi COP8 meeting, participation in the recent climate change meeting in Russia, and meetings with Brazilian Senators. The concept of "compensated reduction" of greenhouse gas emissions from deforestation is gaining momentum among officials of Brazil and other countries.
- The Brazilian government (Environment Ministry) has asked IPAM to lead development of possible zoning plans for the Cuiabá-Santarém and Transamazon highway, in anticipation of paving that should begin over the coming year. IPAM, with its three years of research, meetings with hundreds of local organizations, and investments in institutional strengthening along these corridors, will now convene meetings of partner institutions, social movements, and other NGOs to develop these preliminary zoning plans by the end of the year.
- Pesacre created the Working Group on Social Certification in the Amazon (GTC) and is coordinating a socio-participatory certification process in Acre, Rondônia and southern Amazon with the help of partner organizations. The certification process is a tool to add value to goods produced by agroextrativist communities, because it brings along with it social valuation and work in favor of environmental conservation, promoting improved quality of life of families involved in production and

maintenance of natural resources. In May 2003, Pesacre organized the 1st. workshop on Socioparticipatory certification.

- As a matching contribution to the USAID Program, WWF conducted a policy analysis in the States of Mato Grosso and Pernambuco on their performance on the implementation of the ICMS ecológico mechanism. A formal agreement was signed by both states governors and WWF. WWF also took part on the debate of the tax reform process of the Brazilian Congress in order to guarantee the continuity of the ICMS ECOLOGICO instrument. The Brazilian experience with this instrument was presented during the World Parks Congress by WWF Brazil and the University of Rio de Janeiro in Durban, South Africa.

Major planned activities after USAID grant termination:

- IPAM will continue to help the government to consolidate Proambiente as a federal program.
- Over the next months, four important meetings will take place to define a blueprint for sustainably developing the Cuiaba-Santarem and Transamazon corridors following highway paving. IPAM and Woods Hole will orchestrate these meetings.

• Dissemination

Major achievements:

- In June 2003, a report synthesizing the thirteen years of collaboration between the USDA Forest Service and the Brazilian Government was completed. Dissemination is in progress. In 1990, when this collaboration started, very little information was available on fire behavior, intensity, spread, emissions, and impact on the ecosystem. The work conducted by this U.S.-Brazilian collaboration has not eliminated all the information gaps in the fire realm, but has vastly increased the knowledge and advanced the human and physical capacity to mitigate the adverse effects of fire. The program has enhanced the ability to estimate the magnitude of greenhouse gas emissions from fire in Brazil, to regulate the use of fire in agriculture and other land use practices, to manage fire and to support strategies for conservation and sustainable development of tropical ecosystems. In addition, progress has been made in estimating biomass consumption and emissions factors, flammability thresholds, and fire spread and intensity. Additional emphasis on applied research is still necessary to consolidate the results and produce a comprehensive fire assessment for Brazil that could serve as a model for the rest of the world.
- A video completed by FFT on how to implement RIL was included in IBAMA's annual report on forest management. IBAMA solicited authorization from FFT to make 15,000 copies of the video because of report's national distribution. With such a wide distribution, the message about FM-RIL will be much more easily and quickly spread across the Amazon. The other gratifying and significant aspect of this success is that the IBAMA request exemplifies the strengthening linkage between FFT and the key Brazilian government agency responsible for improving forest management in the Amazon.
- IPAM and WHRC's report on deforestation was presented to the inter-ministerial panel convened to respond to the surge in deforestation detected in 2002. The report recommendation that the government focus on those types of deforestation that do not lead to sustainable agricultural systems has been assimilated by the Environment Ministry.
- Pesacre produced a video and CD-ROM on São Salvador settlement showing the process of developing the Sustainable Development Plan with the participation of the community. Work with the Apurinã indigenous community was also documented in a video, a CD and a catalogue of handicrafts, as mechanisms to disseminate the work and as a marketing strategy for the community.

- PROTEGER is working with local radio stations to disseminate their work. In addition, they produced several publications tailored for schools, videos and other dissemination materials.
- The Green Gold video on Forest management and certification in the Amazon has been launched and intensively divulgated by IMAZON and WWF-Brasil in 10 cities of the Amazon and in Brasilia. Over 1,000 people have watched the video. The repercussion of the video is extremely positive and WWF had to order new copies for distribution.
- IMAZON research results points out that the growth rate in a managed forest is 5.5 times higher than in a non-managed forest. This was the topic of a PhD thesis from one of IMAZON's researcher and a short paper version is being produced for distribution.
- Several publications were launched as per support provided by IIEB and WWF under the Nature and Society Program; e.g. the booklet "O Uso da Floresta e o Artesanato dos Guaranis da Aldeia Boa Vista do Sertão do Pró-Mirim" (The use of the forest and the handicraft of the Guaranis from Ubatuba, São Paulo), the paper "Fragmentos Florestais do Pontal do Paranapanema" (forest fragments from the Pontal do Pranapanema), the book *Environmental Policy in Brazil analysis, instruments and experiences*, etc.
- At least 35 municipalities reached during 3 months of radio and TV campaign as part of the CI's fire campaign in the Pantanal. A least 5 new fire brigades created and 100 new volunteers recruited and trained.

4. Performance Assessment

In FY '03, the USAID/Brazil SO1 Program experienced a number of successes and only one setback in its progress towards SO1 under each of the IRs. In cumulative and real terms, the Program dramatically exceeded targets in training and dissemination under IR 2 and 4. Dissemination has always been a focus of the USAID Program as a way to replicate the good practices developed under this program to other regions and to target audiences. Training has also been a focus of this program, as a stepping stone to build the capacity of professionals to foster biodiversity conservation and sustainable resource use and because the USAID/Brazil Program believes that building capacity will have a long-last effect after the program ends.

The program performed reasonably well in disseminating the good practices in sustainable forest management under SO level indicator 1, where 54 forest sites were certified by FY03 and, therefore, are adopting aspects of sustainable forest management techniques in addition to target operations. This year not much emphasis was put on the creation and implementation of new conservation units beyond target areas under SO level indicator 2. However, in cumulative terms the program has helped to create 27 new areas in which government or private owners adopt aspects of sustainable management systems. The universe of areas under management impacted by the USAID/Brazil Environmental Program is probably much larger than what has been credited under SO level indicator 2 since grantees are only reporting new areas created and not areas where management has been improved. An outstanding performance can be attributed to SO level indicator 3, where over 14,000 families outside the target area have adopted improved sustainable management systems, including the adoption of the use of fire prevention techniques, farm-level agricultural intensification, sustainable use of wildlife, and agroforestry systems. The cumulative number of families reached by FY03 is incredibly larger than expected because WHRC/IPAM expanded tremendously their community fire and agricultural management activities in the past two years.

Targets for IR 1 indicators 1.1 and 1.3 were met. The index ratio of 1 shows that all sites have met at least 80% of their annually established benchmarks towards sustainable management systems and low impact forest management systems developed and validated. Target was met for indicator 1.2 of IR1 where grantees met at least 80 percent of their annually established benchmarks towards conservation unit and buffer zone management plans developed and validated. However in terms of hectarage, the target fell short because the Chico Mendes RESEX management plan process (WHRC responsibility) has faltered in the last two years and both Tapajós and Guaraqueçaba were already consolidated in the past years and were not counted again this fiscal year.

The only setback this year, although not a major one, was in indicator 2.1 because one of the institutions that CI was responsible only met 60% of its annual established benchmark. On the other hand, WHRC helped to strengthen a much higher number of institutions compared to what was originally planned. They worked with 47 institutions and they all concluded several steps towards strengthening, including being able to pass an audit, the production of papers and publications, being able to attract other funding sources, etc. During FY03, 54 out of 55 institutions met 80% of their annual established benchmarks.

Finally, targets for the policy indicator 3.1 were incorrectly set for most of the grantees for both FY02 and FY03. In addition this indicator has a structural problem. This is not a cumulative indicator, although some of the policies are being carried out over several years and counted each year. It seems that this year this indicator is below target, but in reality the target does not take into consideration that several policy activities were completed and implemented in the past fiscal year (FY02) and left out from the computation this year. In total, over 22 policy interventions were carried out by FY03, but only 16 were carried out in FY03.

A. SO: Environmentally and socio-economically sustainable alternatives for sound land use adopted beyond target areas.

Indicator 1: Number of forest sites that adopt aspects of sustainable forest management techniques in addition to target operations and the hectarage covered by such operations (i.e. hectares of forest harvested using sustainable forest management practices).

Performance:

Throughout the years TFF and WWF did a remarkable job in disseminating sustainable forest management practices to areas beyond the scope of this program. Fifty four new sites, where TFF and WWF had some kind of involvement (direct by providing technical assistance or indirect by disseminating their work), were certified by FY03. These areas have management plans in place and are under current implementation.

It is remarkable the increase in certified areas in Brazil in the past few years and the influence that TFF, Imazon and WWF are making in fostering certification throughout the country. According to FSC, forest certification in Brazil surpassed the one million hectare mark last year. Brazil ranks first in LAC in number of hectares with certified forest. USAID/Brazil was one of the first donors to support forest certification in Brazil and it started by providing support to IMAZON and WWF to carry out an experimental work in a 100 ha plot in Paragominas, in Pará State. This pioneer project is completing 10 years now and studies are being carried out at the site to evaluate the regeneration of the forest which will provide a great insight to the future of forest management in Brazil.

The number of certified sites where sustainable management techniques are in place in the country are much bigger than the 54 that are being considered here. USAID cannot claim credit for all these new certified areas. That is the reason why USAID/Brazil relies on some of their grantees to gather data for this indicator. The areas where TFF and WWF had any kind of involvement in their certification are areas where the USAID/Brazil originally funded sustainable forest management techniques are being replicated, and, therefore, are considered a result of its supported activities throughout the past years. We can be sure these 54 sites were a result of USAID's long support and belief on forest management over the past 10 years.

Indicator 2: Number of conservation units in which government or private owners adopt aspects of sustainable management systems in addition to target areas.

Performance: The creation and/or consolidation of conservation units outside target areas were not a priority this fiscal year. In the Atlantic Forest the focus has always been on the creation of private reserves – RPPNs – since there is only 7% of the forest left and still pristine plots are in the hands of private owners. CI has helped with the creation process of two new RPPNs in the Pantanal: RPPN Vale do Bugio and RPPN Laudelino Barcelos Flores, totaling 282 ha. In Southern Bahia, IESB was instrumental in submitting over 10 process of RPPN creation to IBAMA. The titles are still pending because IBAMA is undergoing a redefinition process of the creation procedures of RPPNs and until the process is complete now new areas will be created.

In the Amazon, the focus has been on the creation of new federal conservation units and towards the implementation of the existing ones. This year our grantees were not particularly involved in the creation or consolidation of any area beyond the target ones.

Indicator 3: *Number of families outside target area who have adopted improved sustainable management systems.*

Performance: It is expressive the work being carried out by CI/IESB, UF/Pesacre and WHRC/IPAM under this indicator. By FY03, 14,811 families have adopted improved sustainable management systems in an area covering over 6 million hectares. WHRC/IPAM expanded tremendously their community fire and agricultural management activities in the past two years. Only in FY03, WHRC/IPAM worked with 80 communities along the Cuiabá-Santarém road, and over 6,000 families. In addition, PESACRE worked with 7 different communities and over 1,000 families in FY03 providing incentive and technical assistance on the implementation of agroforestry systems, the production and commercialization of organic coffee, banana flour, honey, cupuaçu, medicinal plants and other fruits and fruit jams. Finally, CI and IESB worked with over 120 families in FY03 delivering: 50ha of cocoa resistant gardens implanted, 200ha of piaçava certified, 75 organic certified properties, 1,5 tons of açaí palm heart, 2,4 tons of organic fruits processed,100 tons of cocoa nuts sold,126 tons of fresh organic fruits produced, 25 tons of cocoa processed, 4 tons of black pepper sold, and 4 tons of guaraná sold.

B. IR 1: Systems for sound land use identified, promoted and adopted in target areas

Indicator 1.1: Sustainable management systems developed and validated

Performance: All sites met at least 80% of their annually established benchmark for this fiscal year, so the ratio 1 was reached. Work at Del Rei and Capim was completed in 2002, and a strategic decision was made by WHRC/IPAM to shift the focus of their work with smallholder production systems to municipality-level planning processes. This process focused on Paragominas initially, and has now expanded to Trairão. For the first time, TNC/SPVS has contributed to this indicator. The installation of an organic banana plantation at the Guaraqueçaba APA, by one of the carbon sequestration projects has enhanced current efforts at assisting rural producers to initiate organic production activities. SPVS and partners have expanded the initial work with 57 organic growers in the EPA to 174 producers assisted by an agroecology pole, which has also been created to strengthen sustainable management systems in the area. CI/IESB focused their work on Una and Itacaré. And, Pesacre focused on APAEX, Novo Ideal and Apurinã.

Issue: One of the main players under this indicator is the Brazilian NGO Pesacre. In the past two years, Pesacre has incurred difficulties in its accounting system due to problems with the firm contracted to perform these services, and faced the need to reorganize its administrative-financial sector with support from legal and accounting advisors. These actions were supported by the PADIS and USAID.

Proposed Steps for Resolution: With financial support from USAID and PADIS (Program to provide support for institutional development and sustainable development from IIEB), outside consultants assisted Pesacre to carry out an institutional diagnosis and a strategic planning process. PADIS provided several courses and technical assistance to strengthen Pesacre's administrative and financial skills and procedures, thus promoting its institutional development.

Major future accomplishments: Hopefully the assistance provided will be enough for Pesacre to carry out its important work in Acre state.

Evaluation schedule: There is no evaluation schedule. It will be interested to have one performed to evaluate the recent developments under the new reorganized structure.

Indicator 1.2: Conservation unit and buffer zone management plans developed and validated.

Performance: All grantees met their targets. In terms of hectarage, the target was not met, because the Chico Mendes RESEX management plan process (WHRC responsibility) has faltered in the last two years and both Tapajós and Guaraqueçaba were already consolidated in the past years and were not counted again this year.

Indicator 1.3: Low impact forest management systems developed and validated

Performance: This indicator was met, both WWF and TFF met their targets.

Issue: After long discussions about the creation of a training center in the Amazon for forest management, CENAFLOR was finally created and IFT/TFF is waiting to be designated the official principal Center of Reference for this training network. They expect to do that at their facilities in Cauaxi.

Proposed Steps for Resolution: IFT is modifying its statues to be recognized as "OSCIP", which is a civil entity of public interest. This is a legal requirement. They have also started to expand and renovate their physical facilities in Cauaxi.

Major future accomplishments: Solve all the legal requirements to run the principal center of reference and provide technical assistance to the satellite training centers.

Evaluation schedule: N/A.

C. IR2: Target institutions and local human capacity strengthened

Indicator 2.1: *Institutions strengthened*

Performance: CI failed to complete the steps towards institutional development for Oikos and CooperUna. In contrast, WHRC extrapolated its target by strengthening 47 organizations. Through the Proambiente, Family Forest, Community fire management projects, and MAP, WHRC and IPAM have invested in a much larger number of institutions, 47 in FY03. This was possible because of municipality-level planning, and collaboration with FETRAGRI. In total, 54 out of 55 institutions met 80% of their annual established benchmarks. One of the institutions that CI was responsible only met 60% of its annual established benchmark. WHRC was responsible for 47 institutions and they all met their targets; WWF for 2 which met their targets; UF for 1; TNC for 1, and USFS for 1.

Indicator 2.2: *Number of persons trained (those with or without a high school diploma)*

Performance: Targets were far exceeded for both persons/month and total number of people trained because the USAID/Brazil Program believes that building capacity will have a long-last effect after the program ends. TFF exceeded its targets because more training courses were performed than projected and because of a new partnership between FFT and UFRA. Universidade Federal Rural da Amazonia, new courses for graduated foresters were included. The Pantanal program of CI has continued its fire brigade training scheme, including new seven rural settlements near protected areas. IESB trained 521 producers (390M and 131F) for 60 hours and 84 landowners (64M and 20F) for 50 h. They also held 3 different capacity building trainings on fire for teachers and journalists. GIS courses and environmental legislation were also offered to Corridor's municipalities, increasing this year's results. IESB has trained 33 people in GIS (25M; 8F) for 150 h; 70 representatives from other NGOs (50M; 20F) for 60 hours; and 20 teachers (3M; 17F) for 50 h. The number of people reached by WHRC/IPAM who do not have high school diplomas increased because of the emergence of more effective dissemination strategies through the Proambiente develop process and through the community fire management development of a more effective dissemination strategy. In this period the number of trained people by UF/Pesacre surpassed the goals due to the new partnership with MLAL, FUNBIO, FNMA and MMA projects. USFS targets were exceeded due to long term nature of the training in biogeochemistry studies, soil monitoring at the FLONA Tapajos and the training of 70 firefighters from Amazonian States. The people trained with degrees were civil defense firefighters, students from UNESP, UNEMAT and UNICAMP, University of Para and EMBRAPA. Training consisted of assessing fuels and flammability, assessing the effects of fire restrictions and scheduling on smoke emission production, and of using remote sensing for detection of logging. WWF and Smithsonian also exceeded their targets in FY03.

Issue: Not only in FY03 but throughout the years, this indicator (persons trained who DO NOT have high school diploma) seems to have shown a gender imbalance. This program has trained two times more men than women under this indicator. In part this can be explained by the fact that a lot of the trainings under this indicator are for forest managers and forest technicians and they are mostly men.

Proposed Steps for Resolution: This issue needs to be discussed internally at USAID and subsequently with partners.

Major future accomplishments: Diminish the gender imbalance if appropriate.

Evaluation schedule: There is no evaluation scheduled to analyze this issue.

Indicator 2.3: Number of persons trained who are now trainers or have training/extensionfunctions/roles

Performance: Again, target for this indicator was exceeded. Training has been a focus of this program, as a stepping stone to build the capacity of professionals to foster biodiversity conservation and sustainable resource use. A particular emphasis has been given to train teachers since they are natural multipliers

D. IR 3: Target policies to support environmentally sound land use adopted and/or implemented

Indicator 3.1: *National and local policies which support biodiversity conservation and natural resources management implemented and/or policy implementation improved*

Performance: There seems to have a structural problem with this indicator. This is not a cumulative indicator, although some of the policies are being carried out over several years and counted each year. It seems that this year this indicator is below target, but the target does not take into consideration that several policy activities were completed and implemented in the past fiscal year (FY02) and left out this year. In total 22 were carried out by FY02 but only 16 policy interventions were tackled in FY03. WWF's targets were an oversight, especially after the budget cut of FY02 in which the USAID grant to WWF decreased by a great amount. The only policy pursued this year by WWF was a matching contribution to the USAID program with funds from Darwin Institute towards the implementation of the ICMS ecológico in the states of Mato Grosso and Pernambuco. The targets for CI were again incorrect for FY03. They do not match with the planned policy activities in the index for indicator 3.1. CI was responsible for 6 policy interventions and accomplished all of them as planned.

WHRC and IPAM made important contributions to this indicator this year. Proambiente" has been embraced by the Brazilian government as the foundation of its national policy for smallholder agriculture. The National Forest Policy is under discussion because of the work IPAM is carrying out with the Family Forests Program. And finally, IPAM's leadership role in the Brazilian climate change debate was manifested in key meetings with federal government officials, side events organized at the New Delhi COP8 meeting, participation in the recent climate change meeting in Russia, and meetings with Brazilian Senators

E. IR4: Sound land use systems disseminated beyond target areas

Indicator 4.1: Number of persons reached and amount of environmental materials disseminated

Performance: Targets were exceeded again this fiscal year. Dissemination is an area that grantees are putting emphasis on, especially in the past few years since the field activities are in a matured stage. Numbers could and should be rounded up for this indicator. It does not make sense to give exact figures since they are a result of approximation and estimation rather than actual figures. The USFS, the Smithsonian and the UF/Pesacre dramatically exceeded their targets, mainly because their work was featured on TV Globo reaching millions of people. The Mahogany project in Acre was filmed in August 2003 and appeared in September on a weekly technical extension television program called Globo Rural. UF exceeded its targets under dissemination due to the FLORA fair coverage in the local and national media, the increased number of publications, and coverage of Pesacre's work also in the TV Program Globo Rural. Several publications, videos, papers were produced during this fiscal year.

F. Conclusion, Problems, Challenges, and Recommendations:

The approach that USAID/Brazil partners have developed over the thirteen year is compatible with that taken by the new federal government with regard to Amazon environmental issues. It is increasingly apparent that the government's overriding concern with economic and social development has caused it to shy away from the preservationist policies that have dominated the environmental movement's demands over much of the last decade. It seems clear that the government is not willing to sacrifice economic development for environmental preservation unless absolutely necessary. The sustainable development approach that USAID Brazil partners have evolved offers an alternative that is not only a more effective approach for addressing the problems of biodiversity conservation in the Amazon, it is also much more consistent with the prevailing policy orientation of the new government. The new administration has been requesting the assistance of several individuals and institutions that have participated along the past thirteen years in the USAID/Brazil Program in conservation and development policy discussions. Many individuals that worked in USAID grantees or subgrantees institutions or were formally trained by this program are now in key decision making positions at the federal, state and local governments. The jewels of the USAID Program are its high-level human and institution capacity. A major opportunity exists to foster even more a closer relationship with the federal government.

General problems and challenges in the data aggregation and analysis of results:

- 1) Not all grantees respected the deadline in submitting the annual reports and RTTs this fiscal year, delaying the process of data aggregation and analysis. Smithsonian did not submit its annual report. TNC submitted their RTT and annual report a week ago.
- 2) Not all grantees were responsive in clarifying questions and providing additional information related to their reports. WHRC and WWF took very long to answer questions.
- 3) Several grantees still face difficulties in calculating some of the indicators. Many of them asked help to calculate the persons/month for the training indicator. Others have not incorporated the changes made by GEOPI in calculating some of the indicators, including the ones that have ratios.
- 4) The consultant took longer in doing the data aggregation because she had to check the numbers, including many sums that were incorrect. This should not happen again. Grantees should double check all their calculations and sums before submitting the report.
- 5) Many grantees did not have clear targets for some of the indicators for this fiscal year. Targets should be revised every year when the workplan is submitted to USAID for approval. It was hard to analyze some of the results obtained this fiscal year, because the consultant did not know if they were expected or unexpected results due to the lack of targets.

Recommendations:

- 1) Numbers should be rounded up for the dissemination indicator. It does not make sense to give exact figures since they are a result of approximation and estimation rather than actual figures.
- 2) TNC works on training and policy but do not report on these indicators. In the beginning of the year when the workplan is consolidated they should set targets for these indicators, otherwise many important results will be left unreported.